

The Commercial Real Estate Revolution

The Encyclopedia of Commercial Real Estate Advice Principles of Commercial Real Estate The Art Of Commercial Real Estate Leasing Trump University Commercial Real Estate 101 Commercial Real Estate Investment Commercial Real Estate Investing Commercial Real Estate Commercial Real Estate Investing For Dummies Commercial Real Estate Commercial Real Estate Transactions Handbook How To Win In Commercial Real Estate Investing Structuring Commercial Real Estate Workouts How to Make Money in Commercial Real Estate Negotiating Commercial Real Estate Leases The Complete Idiot's Guide to Commercial Real Estate Investing Robert's Guide to Commercial Real Estate Investments Make Money with Affordable Apartment Buildings and Commercial Properties Commercial Real Estate Transactions Commercial Real Estate Investing Commercial Real Estate Terry Painter R. Craig Coppola David Lindahl Andrew Baum Dolf de Roos Edward S. Smith, Jr. Peter Conti Edward S Smith, Jr Mark A. Senn R. Craig Coppola W. Wade Berryhill Nicholas Masters Martin I. Zankel Stuart Leland Rider Robert A. Morse Gary W. Eldred Stuart M. Saft Jack Cummings Edward S Smith, Jr

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many investors are frightened of investing in commercial real estate but with residential real estate struggling the time is right to make the

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when it comes to investing in commercial real estate it s easy to make a mistake so why risk it improve your chances of success with a book researched lived and written by a master of commercial real estate craig coppola craig has navigated the markets ridden economic ups and downs and bought and sold countless commercial projects and he s mastered the world of brokerage leasing and investing readers will learn how to set their own commercial investment goals and create a plan to achieve them see opportunities with new real estate eyes perform due diligence on a property with minimal cost use a proven step by step process for evaluating properties to weed out losers and showcase winners

and traverse the minefield of letters of intent and contracts

structuring commercial real estate workouts alternatives to bankruptcy and foreclosure second edition presents a concise introduction to the legal and business considerations involved in real estate loan workouts it is designed to aid lenders borrowers and their legal counsel in confronting the variety of issues encountered in working out an acceptable solution to the dilemma posed by a loan in default the parties associated with a defaulting loan face a number of potential pitfalls ranging from imminent insolvency of the borrower and the diminution in value or loss of a lender's security interest to draconian penalties incurred through liability for environmental hazards present on the property structuring commercial real estate workouts introduces the varied issues discusses the limitations and advantages of foreclosure and other remedies and presents suggestions for guiding potential alternative courses of action the second edition features extensive coverage of environmental liabilities that may arise under federal statutes and regulations such as rcra and cercla and how lenders can avoid or minimize these liabilities a new chapter has been added on the state mini rcras and cerclas necessitated by the growing importance of state environmental laws to real estate financing a detailed discussion is presented on the laws and programs that have been developed to minimize lender liability at "brownfields" sites in urban areas excellent coverage is provided for such key areas as prepackaged plans single asset real estate cases cash collateral and adequate protection deeds in lieu of foreclosure and dealing with guarantors and other sureties

an updated edition of the most reliable guide to commercial real estate for small investors commercial real estate investing is easier and cheaper to get into than you probably think it is but if you're a novice investor or an investor who wants to make the switch from residential to commercial properties how do you know where to begin this second edition of how to make money in commercial real estate shows you how to make the move to commercial real estate and wring the most profit from your investments successful investor and former accounting professor nicholas masters explains all the math and gives you all the expert guidance you need to successfully invest in commercial properties you'll learn how to prepare yourself before you start investing evaluate different types of real estate and undeveloped land read economic cycles and indicators so you know when to invest calculate the long term potential profits from properties understand tax issues that impact your profits form an investment club to share the risks and costs of getting started find and evaluate individual properties with great potential negotiate finance and close your deals manage your properties yourself or through a management company

the previous edition of this book is the complete idiot's guide to real estate investing second edition the book focuses heavily on commercial real estate investing but given the absence of the word commercial in the title and elsewhere within the book it was purchased by many whose interests in real estate were of a much smaller scale and involved residential income properties as opposed to commercial real estate development the complete idiot's guide to commercial real estate investing third edition is retitled and slightly refocused to better target the intended audience aspiring commercial real estate investors developers what little coverage of residential income properties that existed in previous editions has been cut and the remaining content has been updated to clearly reflect the focus on buying and selling commercial properties

top commercial real estate secrets revealed over the years i have looked for books on commercial real estate investing i have discovered there are very few published there are even fewer with substantial practical and technical content this is a big business with lots of players but still very little information seems to be printed the intent of this book is to fill a gap and to give you the basics of commercial real estate investments from an insider's point of view this book is written to be useful informative and easy to understand it takes an honest and straightforward approach i am writing it in the hopes that it will arm you with basic information and dispel some common myths about commercial real estate investments my intention is to provide you with knowledge and honest opinions that should provide a solid foundation to start working from this can save a lot of wasted time at the beginning of your commercial real estate investment endeavors and help you on your way to making money

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